File No. <u>110114</u>

Committee Item No. _____3____ Board Item No. ______

COMMITTEE/BOARD OF SUPERVISORS

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Committee: Land Use and Economic Development Date March 21, 2011

Board of Supervisors Meeting

Date March 29,2011

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Completed by: Alisa Somera	Date March 18, 2011
Completed by: Alisa Somera	Date March 23, 2011

An asterisked item represents the cover sheet to a document that exceeds 25 pages. The complete document can be found in the file.

FILE NO. 110114

Amended in Committee 3/21/2011

OK NANCE NO.

[Environment Code - Yellow Pages Distribution Pilot Program]

Ordinance adding Chapter 20 to the Environment Code to establish a three-year pilot program to reduce waste in the distribution of Yellow Pages phone directories to private residences and businesses in San Francisco, and to reduce neighborhood blight, by restricting distribution to circumstances where: 1) there is personal delivery of the directory to a human being, 2) there has been a request for delivery of the directory to the residence or business, or 3) directories are maintained for pick-up at a distribution center or business open to the public; mandating a public outreach program to educate the public about the environmental harms associated with excessive distribution of Yellow Pages phone directories, develop and publicize alternatives to private possession of such directories, and inform the public of the option and means of obtaining such directories; and making environmental findings.

NOTE:

Additions are <u>single-underline italics Times New Roman</u>; deletions are <u>strike through italics Times New Roman</u>. Board amendment additions are <u>double-underlined</u>; Board amendment deletions are <u>strikethrough normal</u>.

Be it ordained by the People of the City and County of San Francisco:

Section 1. The San Francisco Environment Code is hereby amended by adding Chapter 20, to read as follows:

Chapter 20: Yellow Pages Distribution Pilot Program

Sec. 20.1. Findings and Purpose.

Sec. 20.2. Definitions.

Sec. 20.3. Distribution of Commercial Phone Directories.

Sec. 20.4. Public Outreach Program.

Sec. 20.5. Promotion of General Welfare.

Sec. 20.6. Conflict With State Or Federal Law.

Sec. 20.7. Severability.

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Sec. 20.8. Operative Date; Sunset Provision; Reports.

SEC. 20.1. FINDINGS AND PURPOSE.

(a) Every year, private residences and businesses in San Francisco cumulatively receive, unsolicited, hundreds of thousands of Commercial Phone Directories, commonly known as "the Yellow Pages." These unsolicited Commercial Phone Directories cumulatively weigh thousands of pounds and contain millions of pages.

(b) The failure to target deliveries of Commercial Phone Directories to private residences and businesses where an owner or occupant has indicated an interest in receiving one or more Commercial Phone Directories results in significant wastage. In many cases unsolicited Commercial Phone Directories that have been delivered to private residences and businesses are not used by the recipient, and often are not picked up by the intended recipient. In other cases, they are only rarely used by the recipient. And, even when Commercial Phone Directories are used by the recipient, in many cases the same information is readily available to the recipient through electronic channels of communication.

(c) The wastage caused by delivery of unsolicited Commercial Phone Directories to private residences and businesses greatly exacerbates the environmental harms and economic costs inherent in the production and disposal of such directories.

(1) The wastage causes substantial and unnecessary depletion of natural resources that go into the production of Commercial Phone Directories, including substantial consumption of energy used in the production process. Further, overproduction of Commercial Phone Directories unnecessarily pollutes the environment.

(2) The wastage causes substantial and unnecessary environmental harms and economic costs 1 2 associated with the disposal of Commercial Phone Directories, even if they are recycled, which they 3 often are not. While recycling of Commercial Phone Directories is environmentally preferable to their 4 being disposed of without recycling, the better approach from an environmental and economic 5 standpoint is to prevent wastage in the first place, and thereby reduce the need for recycling, by 6 <u>devising a system tailored to match the production of Commercial Phone Directories with the demand</u> 7 for such directories. Not printing a Commercial Phone Directory reduces greenhouse gases to a far greater extent than printing the directory and eventually recycling it. 8 9 (d) Delivery of unsolicited Commercial Phone Directories to private residences and businesses 10 also creates neighborhood blight. Unsolicited deliveries often sit on the porch, the steps, in front of the 11 door to a home, or on the sidewalk, for days or even weeks. Piles of Commercial Phone Directories

are often left in front of multi-unit residential buildings, to be battered and degraded by the elements rather than picked up by the intended recipients. The size, weight, and bulk of the product operates as a particular disincentive for people to pick it up. And the size and bulk of the product creates a particularly unsightly blight on City streets, especially in more densely populated areas, impeding the aesthetic enjoyment of the neighborhood.

(e) The nature and magnitude of the environmental and related harms caused by delivery of unsolicited Phone Directories is unique to Phone Directories. In the experience of San Francisco and other cities, no product or object of similar size, weight, and bulk, whether made of paper or otherwise, and whether containing print or otherwise, is regularly left, unsolicited, at private residences and businesses throughout San Francisco. Commercial Phone Directories comprise a large subset – almost certainly a majority – of the Phone Directories delivered unsolicited to private residences and businesses in San Francisco.

(f) The information contained in Commercial Phone Directories is readily available on the Internet or may easily be made available on the Internet. The large majority of private residences and

Supervisors Chiu, Mar, Mirkarimi, Wiener, Cohen BOARD OF SUPERVISORS

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businesses in San Francisco have access to the Internet, and the numbers of private residences and businesses with access to the Internet is expected to become even greater in the future. Access to the Internet has become increasingly common and convenient for residents and businesses in San Francisco with the advent of personal computers, including hand-held devices, and smart phones.

(g) The purpose of this Chapter is to significantly reduce the environmental and other harms and related costs caused by delivery of unsolicited Commercial Phone Directories to private residences and businesses in San Francisco. There is a compelling public interest in achieving this objective.

(h) The Pilot Program established by this Chapter directly advances the City's interest in significantly reducing the environmental and other harms and related costs caused by delivery of unsolicited Commercial Phone Directories to private residences and businesses in San Francisco. The Pilot Program is narrowly tailored to meet this objective. It does not prohibit the publication or distribution of Commercial Phone Directories but rather focuses on channeling their distribution to Persons and others who find a need to use such directories. And a central feature of the program is its public outreach component, which is designed in part to ensure that Persons and others who seek to obtain a Commercial Phone Directory are able easily to do so.

SEC. 20.2. DEFINITIONS.

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For purposes of this Chapter, the following definitions apply.

(a) "City" means the City and County of San Francisco.

(b) "Commercial Phone Directory" means a printed publication (a hard copy) of at least 100 pages (counting the front and back of a page as two pages), consisting of nonresidential phone number listings and advertisements for those listed in the publication, with the listings segregated under headings for similar types of businesses. A "Commercial Phone Directory" is commonly, but not necessarily, printed on yellow paper.

(c) "Commission" means the Commission on the Environment.

(d) "Department" means the Department of the Environment.

(e) "Director" means the Director of the Department of the Environment.

(f) "Distribute" means to physically deliver Commercial Phone Directories to private residences and/or businesses in San Francisco. "Distribute" does not include storage of Commercial Phone Directories by a Distributor or Phone Company at a site under the control of the Distributor or Phone Company, at which site Persons and others may come to receive Commercial Phone Directories. The act of distribution of a Commercial Phone Directory shall be imputed to all Distributors, as defined in subsection (g), of that directory.

(g) "Distributor" means (1) a company, entity, business, or Person contractually obligated to distribute or cause the distribution of Commercial Phone Directories to private residences and/or businesses in San Francisco; (2) a company, entity, business, or Person that enters into a contract with a Distributor as defined in subdivision (g)(1) for the purpose of that Distributor's distributing or causing the distribution of Commercial Phone Directories to private residences and/or businesses in San Francisco; (3) a company, entity, business, or Person that does not contract for the distribution of Commercial Phone Directories and/or businesses in San Francisco but instead itself distributes the Commercial Phone Directories.

Notwithstanding the above definition, "Distributor" does not include a Person or Persons whose sole role in the distribution of Commercial Phone Directories is limited to driving the streets and physically delivering Commercial Phone Directories. In addition, "Distributor" does not include the United States Postal Service, a commercial courier, or a commercial package delivery service that allows a customer to track the status of a shipment by destination, date, and time of delivery.

(h) "Person" means a human being.

(i) "Phone Company" means a company or other entity that provides telephone service to private residences and/or businesses in San Francisco. "Phone Company" includes a wholly owned subsidiary of a Phone Company, or any other company or entity the ownership or management of which is controlled by a Phone Company.

(i) "Phone Directory" includes Commercial Phone Directories but also includes an alphabetical compilation of phone listings for residences, businesses, and government offices, commonly known as "the White Pages." A "Phone Directory" is a printed publication (a hard copy).

(k) "Pilot Program" means the Yellow Pages Distribution Pilot Program established by this Chapter.

(1) "State law" means the entire corpus of State law, including decisions and regulations of the California Public Utilities Commission.

SEC. 20.3. DISTRIBUTION OF COMMERCIAL PHONE DIRECTORIES.

(a) A Distributor may not distribute or cause to be distributed a Commercial Phone Directory to a private residence or business in San Francisco unless:

(1) The Distributor delivers the Commercial Phone Directory to a Person at the private residence or business who is an occupant or authorized representative of the private residence or business and who personally accepts the Commercial Phone Directory; or

(2) The Distributor delivers the Commercial Phone Directory to a private residence or business after having received a request from an occupant or authorized representative of the private residence or business for the Commercial Phone Directory to be delivered there.

(b) Subsection (a) shall not be construed to prevent the placement of Commercial Phone Directories in a business open to the public, with the consent of the occupant or authorized representative of the business, to be available for pick-up by patrons or other members of the public.

(c) For purposes of the exception in subdivision (a)(2), there is no restriction on the manner of making a request for delivery of a Commercial Phone Directory to a private residence or business. But the Distributor has a duty to maintain documentation of requests for a Commercial Phone Directory to be delivered to a private residence or business. The Distributor is permitted but not required to maintain a registry of such requests. In any proceeding to determine whether a Distributor has

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violated subsection (a) because of not qualifying for the exception in subdivision (a)(2), the absence of documentation of a request shall raise an inference that the request was not made.

(d) For purposes of the exception in subdivision (a)(2), a request for delivery of a Commercial Phone Directory shall be construed to continue in effect for the duration of the Pilot Program.

(e) A Distributor may not evade the prohibition contained in subsection (a) by:

(1) Dividing a Commercial Phone Directory into two or more volumes, when at least one of the volumes does not meet the pages requirement in the definition of Commercial Phone Directory but the volumes combined would meet the pages requirement; or

(2) Including in a Commercial Phone Directory listings the distribution of which are required by State law, or other information the distribution of which is required by State law.

(f) A Distributor who violates subsection (a) may be subject to administrative penalties, as follows.

(1) The Director, a designee of the Director, the Director of Public Works, or a designee of the Director of Public Works, may issue administrative citations for violations of subsection (a). San Francisco Administrative Code Chapter 100, "Procedures Governing the Imposition of Administrative Fines," is hereby incorporated in its entirety and shall govern the amount of fees and the procedure for imposition, enforcement, collection, and administrative review of administrative citations issued under this subsection (f). The Director, a designee of the Director, the Director of Public Works, or a designee of the Director of Public Works, shall impose fines as set forth in Section 100.5(a) of the San Francisco Administrative Code.

(2) For the purpose of determining administrative penalties, violations of subsection (a) shall be computed over any period of time not to exceed 12 months and shall be consolidated in increments of fifty Commercial Phone Directories unlawfully distributed. For example, a Distributor's unlawful distribution of 1-50 Commercial Phone Directories shall count as one violation for the purpose of determining an administrative penalty; a Distributor's unlawful distribution of 51-100 Commercial

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<u>Phone Directories shall count as two violations for the purpose of determining an administrative</u> <u>penalty; and so on. More than one Distributor may be assessed an administrative penalty for the same</u> <u>violation. No Distributor may be assessed twice for the same violation.</u>

(g) Distributors have a duty to provide reasonable access to relevant information sought by the Director, a designee of the Director, the Director of Public Works, or a designee of the Director of Public Works, for purposes of enforcing the provisions of this Chapter. A Distributor who violates this subsection (g) may be subject to administrative penalties through the process described in subdivision (f)(1). For purposes of this subsection (g), violations shall be computed on a daily basis. For example, the first day a Distributor fails to provide reasonable access to relevant information sought shall count as one violation for the purpose of determining an administrative penalty; the second day a Distributor fails to provide reasonable access to relevant as a second violation for the purpose of determining an administrative penalty; and so on.

(h) The Director is authorized to adopt regulations to implement this Section and other provisions of this Chapter following a public hearing. At the Director's discretion, the Director may delegate this hearing function, but not the authority to adopt regulations, to a designee.

(i) This Section shall not preclude a Distributor, Phone Company, or anyone else from using any lawful means to inform Persons or others that they may request delivery of a Commercial Phone Directory to a private residence or business, to publicize the process for making such a request, or to inform Persons or others of the availability of Commercial Phone Directories at a distribution center or business where Commercial Phone Directories are available to members of the public. To the extent permitted by State law, these means of providing information may include but are not limited to: Notices inserted in phone bills sent to phone customers; notices in other communications from Phone Companies to their customers; notices in Phone Directories that are not Commercial Phone Directories and that are distributed to residences and businesses; notices on handbills distributed to residences and businesses in conformity with provisions of local law regarding distribution of

handbills; notices posted on doors, similar to notices posted by commercial mail services when no one answers the door; notices sent by U.S. mail or email; phone calls; advertisements on television, radio, or the Internet; and press releases.

SEC. 20.4. PUBLIC OUTREACH PROGRAM.

(a) The City shall develop and implement a public outreach program to educate San Francisco residents and businesses about the environmental harms associated with excessive distribution of Commercial Phone Directories; develop alternatives to private possession of Commercial Phone Directories to obtain the information contained in those directories, and inform the public of those and other alternatives; and inform the public about the option and means of obtaining a Commercial Phone Directory from a Distributor or other source. The public outreach program shall include a special emphasis on outreach to seniors, the disabled, and low-income persons.

(b) The Department shall coordinate with other City offices, departments, boards, and commissions the development and implementation of the public outreach program mandated by subsection (a). These other City entities may include but are not limited to the Office of the Mayor, the Office of the City Administrator, the Department of Public Works, and the Department of Technology. All City offices, departments, boards, and commissions shall cooperate with and reasonably assist the Department in its efforts to coordinate the development and implementation of the program.

(c) In developing and implementing the public outreach program mandated by subsection (a), the City shall consider the following methods of providing information to the public: Phone calls from the City to private residences and businesses; a notice on the City's website and the Department's website; notices on regular meeting agendas of the Commission and possibly of other City boards and commissions; public service announcements on local television stations and the City's television station; press releases; and mailings to private residences and businesses and possibly to centers in the City that house senior citizens or disabled persons. In addition, the City may consider any other

methods it concludes may be useful in providing information to the public that will further the goals of the public outreach program as stated in subsection (a).

(d) In developing and implementing the public outreach program mandated by subsection (a), the City shall consider the feasibility of making Commercial Phone Directories available for distribution to the public in City buildings such as branches of the San Francisco Public Library. Recreation Centers, and City Hall; the feasibility of making electronic copies of Commercial Phone Directories more accessible to members of the public; and the feasibility of providing a service by which members of the public can call a City phone number and request information in a Commercial Phone Directory.

(e) While subsections (c) and (d) require the City to consider various matters in developing and implementing the public outreach program mandated by subsection (a), they do not require that the public outreach program include any particular component.

(f)_The public outreach program mandated by subsection (a) shall be adopted no later than October 1, 2011, in the manner prescribed in Section 20.8(a). The City's failure to adopt the public outreach program by October 1, 2011 shall not invalidate this Chapter or have any legal effect other than the effect on the Chapter's operative date as specified in Section 20.8(a). The content of the public outreach program is within the City's discretion and any alleged insufficiency of the program in meeting its objectives shall not invalidate this Chapter or have any effect on the Chapter's operative date. The content of the public outreach program may evolve during the three-year duration of the Pilot Program.

SEC. 20.5. PROMOTION OF GENERAL WELFARE.

In adopting and implementing this Chapter, the City is assuming an undertaking only to promote the general welfare. It is not assuming, nor is it imposing on its officers and employees, an obligation for breach of which it is liable in money damages to any person who claims that such breach proximately caused injury.

Supervisors Chiu, Mar, Mirkarimi, Wiener, Cohen BOARD OF SUPERVISORS

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SEC. 20.6. CONFLICT WITH STATE OR FEDERAL LAW.

Nothing in this Chapter shall authorize the City to impose any duties or obligations in conflict with limitations on municipal authority imposed by federal or State law. This Chapter shall be construed so as not to conflict with applicable federal or State law. In adopting regulations pursuant to Section 20.3(h) or engaging in enforcement actions pursuant to Sections 20.3(f), 20.3(g), and 20.8(c), the City is authorized to implement this Chapter so as to avoid a conflict, if any, with applicable federal or State law.

SEC. 20.7. SEVERABILITY.

If any of the provisions of this Chapter or the application thereof to any person or circumstance is held invalid, the remainder of those provisions, including the application of such part or provisions to persons or circumstances other than those to which it is held invalid, shall not be affected thereby and shall continue in full force and effect. To this end, the provisions of this Chapter are severable.

SEC. 20.8. OPERATIVE DATE; SUNSET PROVISION; REPORTS.

(a) This Chapter shall become operative thirty days after the City adopts the public outreach program mandated by Section 20.4(a). The public outreach program shall be adopted when notice of its adoption is posted on the Department's website and at the Public Library, and a notice of its adoption is transmitted by the Department to the Clerk of the Board of Supervisors. In addition, a Distributor, Phone Company, other company, entity, business, Person, or anyone else may file a written request with the Director or the Director's designee to be notified of the adoption of the public outreach program at the time of its adoption. The Director or designee shall provide such notice upon request; but failure to provide such notice shall not delay or otherwise affect the date this Chapter becomes operative, or have any other legal effect on May 1, 2012.

(b) This Chapter shall remain operative for three years following the date that the Chapter becomes operative through June 30, 2016. At the conclusion of the three-year period, $t_{\underline{T}his}$ Chapter shall "sunset" on July 1, 2016 and no longer have the force of law as of that date.

(c) Distributors shall submit a written report to the Director or the Director's designee one year after the operative date of this Chapter, two years after the operative date, and six months prior to the sunset date. These reports shall contain information on the total number of Commercial Phone. Directories distributed, and the number of them distributed according to different means of distribution. The Director may require Distributors to submit other information pertaining to distribution of Commercial Phone Directories.

Failure of a Distributor to comply with the reporting requirement mandated by this subsection (c) may subject the Distributor to administrative penalties through the process described in Section 20.3(f)(1). For purposes of this subsection (c), violations shall be computed on a daily basis, in the manner described in Section 20.3(g).

To the extent submission of information from one Distributor would be duplicative of information submitted or to be submitted by another Distributor, the Director may, upon request of a Distributor, waive the reporting requirement mandated by this subsection (c) for that Distributor.

(d) The Department shall report to the Board of Supervisors, no later than three months prior to the sunset date of this Chapter, on the efficacy of this Chapter as a means of reducing wastage in the distribution of Commercial Phone Directories in San Francisco, the scope and effectiveness of the public outreach program mandated by Section 20.4(a), and any other matters pertaining to this Chapter. All City offices, departments, boards, and commissions shall cooperate with and reasonably assist the Department in its efforts to prepare the report. This subsection (d) shall not preclude the Board of Supervisors or a committee thereof, or the Commission, or any other City entity or official, from holding hearings at any time on the same subject.

Supervisors Chiu, Mar, Mirkarimi, Wiener, Cohen BOARD OF SUPERVISORS

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Section 2. Environmental Findings. The Planning Department has determined that the actions contemplated in this Ordinance are in compliance with the California Environmental Quality Act (California Public Resources Code section 21000 et seq.). Said determination is on file with the Clerk of the Board of Supervisors in File No. 110114 and is incorporated herein by reference.

APPROVED AS TO FORM: DENNIS J. HERRERA, City Attorney

> PAUL ZAREFSKY Deputy City Attorney

4.

By:

Supervisors Chiu, Mar, Mirkarimi, Wiener, Cohen BOARD OF SUPERVISORS

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LEGISLATIVE DIGEST (REVISED)

(Amended in Committee: 3/21/2011)

[Environment Code - Yellow Pages Distribution Pilot Program]

Ordinance adding Chapter 20 to the Environment Code to establish a three-year pilot program to reduce waste in the distribution of Yellow Pages phone directories to private residences and businesses in San Francisco, and to reduce neighborhood blight, by restricting distribution to circumstances where: 1) there is personal delivery of the directory to a human being, 2) there has been a request for delivery of the directory to the residence or business, or 3) directories are maintained for pick-up at a distribution center or business open to the public; mandating a public outreach program to educate the public about the environmental harms associated with excessive distribution of Yellow Pages phone directories, develop and publicize alternatives to private possession of such directories; and inform the public of the option and means of obtaining such directories; and making environmental findings.

Existing Law

The City does not regulate the distribution of Yellow Pages phone directories.

Amendments to Current Law

The proposed ordinance would establish a three-year pilot program. During that period, the ordinance would prohibit the distribution of Yellow Pages phone books to private residences and businesses in San Francisco unless the phone book is personally delivered to an occupant or authorized representative of the residence or business or left at the residence or business following a request. In addition, such phone books could be available for pick-up by members of the public at distribution centers or businesses open to the public that consent to having such phone books placed there for that purpose.

Violation of the proposed ordinance would subject the distributor to administrative penalties as prescribed in Chapter 100 of the Administrative Code. A distributor would also be subject to administrative penalties for failing to provide information requested by the City for enforcement purposes.

The proposed ordinance would require the City to implement a public outreach program to educate San Francisco residents and businesses about the environmental harms associated with excessive distribution of Yellow Pages phone books; develop alternatives to private possession of such phone books for obtaining the information contained in those directories, and inform the public of those and other alternatives; and inform the public about the option and means of obtaining such phone books from a distributor or other private source. The

BOARD OF SUPERVISORS

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FILE NO. 110114

public outreach program would have a special emphasis on outreach to seniors, the disabled, and low-income persons.

The ordinance would become operative on May 1, 2012, and would sunset three years after the operative date. Distributors would be required to submit periodic reports to the City concerning their distribution of Yellow Pages phone books during the operation of the pilot program. Three months before the ordinance sunsetted, the City would be required to submit a report on the pilot program to the Board of Supervisors.

Note: This amended Legislative Digest reflects the change in the operative date of the ordinance to May 1, 2012.

BOARD OF SUPERVISORS



City Hall Dr. Carlton B. Goodlett Place, Room 244 San Francisco 94102-4689 Tel. No. 554-5184 Fax No. 554-5163 TDD/TTY No. 554-5227

February 7, 2011

File No. 110114

Bill Wycko Environmental Review Officer Planning Department 1650 Mission Street, 4th Floor San Francisco, CA 94103

BOARD of SUPERVISORS

Dear Mr. Wycko:

On February 1, 2011, Supervisor Chiu introduced the following proposed legislation:

File No. 110114

Ordinance adding Chapter 20 to the San Francisco Environment Code to establish a three-year pilot program to reduce waste in the distribution of Yellow Pages Phone Directories to private residences and businesses in San Francisco, and to reduce neighborhood blight, by restricting distribution to circumstances where: (1) there is personal delivery of the directory to a human being; (2) there has been a request for delivery of the directory to the residence or business; or (3) directories are maintained for pick-up at a distribution center or business open to the public; and mandating a public outreach program to educate the public about the environmental harms associated with excessive distribution of Yellow Pages Phone Directories, develop and publicize alternatives to private possession of such directories, and inform the public of the option and means of obtaining such directories; and making environmental findings.

The legislation is being transmitted to you for environmental review, pursuant to Planning Code Section 306.7(c).

Angela Calvillo, Clerk of the Board

Alisafomera

By: Alisa Somera, Committee Clerk Land Use & Economic Development Committee

Attachment

C:

Nannie Turrell, Major Environmental Analysis Brett Bollinger, Major Environmental Analysis

1)H a project per (EQA guidelines, Sections 15060 ()(3) and 15278. Mannie Parrell Aburary 10, 2011



SMALL BUSINESS COMMISSION OFFICE OF SMALL BUSINESS



CITY AND COUNTY OF SAN FRANCISCO GAVIN NEWSOM, MAYOR

February 28, 2011

Ms. Angela Calvillo, Clerk of the Board Board of Supervisors City Hall room 244 1 Carlton B. Goodlett Place San Francisco, CA 94102-4694

Re: File No. 110114 [Environment Code - Yellow Pages Distribution Pilot Program]

Small Business Commission Recommendation: Approval

Dear Ms. Calvillo:

On February 14, 2011, the Small Business Commission voted to recommend approval of Board of Supervisors File No. 110114.

The Commission recognizes that this is not a "ban" on Yellow Pages and thanks Supervisor Chiu and the Department of the Environment for outlining a robust public outreach program as part of this trial. Public outreach will be important to ensure that phonebook directories reach those who choose to receive delivery of these products. These consumers will continue to comprise of the target audience for advertisers and will continue to have access to phone directories, while hundreds of thousands of excess phone books will not be discarded. This will result in environmental benefits and reduced costs to dispose and recycle unwanted copies.

The Commission thanks Supervisor Chiu for his informative presentation at our February Small Business Commission meeting.

Sincerely,

ZMDick Lidenzi

Regina Dick-Endrizzi Director, Office of Small Business

cc. Supervisor Chiu Starr Terrell, Mayor's Office Melanie Nutter, Department of the Environment

> SMALL BUSINESS ASSISTANCE CENTER/ SMALL BUSINESS COMMISSION 1 DR. CARLTON B. GOODLETT PLACE, ROOM 110 SAN FRANCISCO, CALIFORNIA 94102-4681 (415) 554-6408